



Product Bulletin:

Reselling Cisco Storage Media Encryption (SME) Software

Revision History

21 January 2009 - Initial version

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

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1. Summary

Starting in February of 2009, NetApp will begin reselling Cisco Storage Media Encryption software. Cisco SME software, once installed, transforms certain Cisco MDS hardware into an encrypting engine. The details of the Cisco SME software are highlighted in this bulletin.

Points of interest:

- Cisco MDS hardware that can run SME software
 - 18/4 line card
 - 9222i base switch
- Platforms that can accept the 18/4 line card with Cisco SME installed
 - 9222i spare slot
 - 9506, 9509, or 9513 Director slots
- Optional smart card and smart card reader can be sold to provide greater security (two-factor authentication)

2. What's New?

This is the initial release of the Cisco SME software. This is Cisco's flagship encrypting product.

3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

N/A

4. Customer-Ready Tools (Customer Presentations, Datasheets)

N/A

5. System Requirements

Cisco's Storage Media Encryption application can be used on an MDS 9216A, MDS 9216i, MDS 9222i, or MDS 9500 series switch (9506/9509/9513) by using an 18/4-Port Multiservice Module.

6. Product Information

- [White papers, design guides, and datasheets](#)
- [Cisco configuration guide, including step-by-step installation guide](#)

Part Number	Description	Discount Category Code
SW-M9200SME1FK9-C	Cisco MDS 9222i Storage Media Encryp,-C	J
SW-M9200SME1FK9	Cisco MDS 9222i Storage Media Encryp	J
SW-M9200SME1MK9	Cisco MDS 9200,18/4 Storage Media Encryp	J
SW-M9500SME1MK9	Cisco MDS 9500,18/4 Storage Media Encryp	J
X-DS-SC-K9-R5	Cisco Smart Card, MDS 9000, R5	B
X-DS-SCR-K9-R5	Cisco Smart Card Reader, MDS 9000, R5	B

Software Subscription Plans

Customers should purchase a Cisco SMARTNet service for Cisco Storage Media Encryption software. The Cisco SMARTNet service entitles them to Cisco SMARTNet.

The following table lists the SSP part numbers as of the date of this product bulletin. Partners should contact their channel representative for pricing information.

Part Number	Description	Discount Category Code
SW-SSPVN-CON-SAU-92SMF	Cisco SSP, M9222i Storage Media Encryp	C
SW-SSPVN-CON-SAU-92SME	Cisco SSP, M9200 Storage Media Encryp,18/4	C
SW-SSPVN-CON-SAU-95SME	Cisco SSP,M9500 Storage Media Encryp,18/4	C

Product Availability

Cisco Storage Media Encryption software will be available to quote in the February 2009 release of the Quote Tool.

Cisco Storage Media Encryption software is scheduled to be production released for shipment in February 2009.

7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to ensure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

8. Warranty and Service

Postsales technical support is provided by Cisco. NetApp and NetApp business partners can resell the full range of SMARTNet services for the Cisco MDS family of SAN switches to end customers.

9. Additional Information

Contact Information: Please contact your NetApp sales or channel partner representative with questions concerning this bulletin.

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